

AT&T Launches Fleet Management for Enterprise and Government



AT&T is expanding its [Internet of Things \(IoT\)](#) Fleet Management solutions portfolio as a full-service provider. We're now working to meet the needs of small business, enterprise, and government customers.

We've integrated [Geotab's](#) fleet tracking platform with our IoT platforms to launch a comprehensive solution. AT&T Fleet Management for Enterprise and AT&T Fleet Management for Government will help boost productivity, control costs, improve safety, and manage compliance for our customers.

"Geotab's award-winning telematics solution with our IoT platforms and nationwide data network is a winning combination for fleets of all sizes. We use it for our own fleet of company vehicles," said Chris Penrose, President, Internet of Things Solutions, AT&T. "Now we can help businesses and government customers look holistically at vehicles, assets, and mobile workers from a single analytics-based platform."

"We're leveraging the AT&T network and its data analytics capabilities and embedding Geotab's rigorous organizational data security measures into each solution," said Neil Cawse, Chief Executive Officer, Geotab. "Our work together will help make any fleet safer, more productive, efficient, and highly secure."

[The Weir Group](#), a global trucking company, operates in 70 countries. It realizes several benefits from AT&T Fleet Management for Enterprise. Weir uses the solution to meet industry compliance regulations, integrate with multiple internal software systems, and improve driver safety and performance.

"Weir must meet many compliance regulations. We specialize in manufacturing solutions for the mining, oil & gas, power, and industrial industries," said Renae Whitlock, head of North America Fleet Operations at The Weir Group. "Using AT&T's Fleet Management solutions helps us ensure we're meeting the federal [Electronic Logging Devices](#) mandate for hours of service. It also helps us boost the efficiency of our fleet, lower fuel costs, and reduce maintenance costs."

We see the same benefits across our own fleet of more than 80,000 vehicles — one of the largest in the U.S. We can use data from the solution to track and reduce idling time, optimize routing, improve mileage, save fuel, and ultimately reduce carbon emissions.

The solution is projected to save AT&T more than \$40 million over the next five years.

To learn more about how AT&T's IoT solutions can transform businesses, go to att.com/iot. Find more information on AT&T's Fleet Solutions [here](#).